# Common Behavioral Interview Questions

You can use these example behavioral interview questions to help prepare for your interview. Keep in mind that you may not be asked these exact questions, but the more you practice using the STAR method to talk about your experience, the more confident you will be during the interview. Think about how each “situation”/ experience could be used to answer multiple behavioral questions.

## Teamwork

For questions like these, you want a story that illustrates your ability to work with others under

challenging circumstances. Think team conflict, difficult project constraints, or clashing personalities.

### 1. Talk about a time when you had to work closely with someone whose personality was very different from yours.

### 2. Give an example of a time you faced a conflict while working on a team. How did you handle that?

### 3. Describe a time when you struggled to build a relationship with someone important. How did you eventually overcome that?

### 4. We all make mistakes we wish we could take back. Tell me about a time you wish you’d handled a situation differently with a colleague.

### 5. Tell me about a time you needed to get information from someone who wasn’t very responsive. What did you do?

## Client-Facing Skills

Find an example of a time when you successfully represented your company or team and delivered exceptional customer service.

### 6. Give an example of a time when you did not meet a client’s expectation. What happened, and how did you attempt to rectify the situation?

### 7. Tell me about a time when you made sure a customer was pleased with your service.

### 8. Describe a time when you had to interact with a difficult client. What was the situation, and how did you handle it?

### 9. Describe a time when it was especially important to make a good impression on a client. How did you go about doing so?

## Ability to Adapt

Times of turmoil are finally good for something! Think of a recent work crisis you successfully navigated. Even if your navigation didn’t feel successful at the time, find a lesson or silver lining you took from the situation.

### 10. Describe a time when your team or company was undergoing some change. How did that impact you, and how did you adapt?

### 11. Tell me about your first job. What did you do to learn the ropes?

### 12. Tell me about a time you failed. How did you deal with this situation?

### 13. Tell me about a time you were under a lot of pressure. What was going on, and how did you get through it?

### 14. Have you ever dealt with company policy you weren't in agreement with? How?

## Time Management Skills

Talk about a time you juggled multiple responsibilities, how you organized it all, or how completed everything before the deadline.

### 15. Tell me about a time you set a goal for yourself. How did you go about ensuring that you would meet your objective?

### 16. Give an example of a time you managed numerous responsibilities. How did you handle that?

### 17. Tell me about how you worked effectively under pressure.

### 18. How did you handle meeting a tight deadline?

### 19. Describe a time when you worked on multiple projects at the same time. How did you prioritize?

### 20. What do you do when your schedule is interrupted? Give an example of how you handle it.

### 21. Have you been in a situation where you didn't have enough work to do?

## Communication Skills

You probably won’t have any trouble thinking of a story for communication questions, since it’s not only part of most jobs, it’s part of everyday life. However, the thing to remember here is to also talk about your thought process or preparation.

### 22. Give an example of how you've worked on a team.

### 23. Have you had to convince a team to work on a project they weren't thrilled about? How did you do it?

### 24. Have you handled a difficult situation with a co-worker? How?

### 25. What do you do if you disagree with a co-worker?

### 26. Share an example of how you were able to motivate employees or co-workers.

### 27. Do you listen? Give an example of when you did or when you didn't listen.

### 28. Give an example of a time when you had to explain something fairly complex to a frustrated client. How did you handle this delicate situation?

### 29. Describe a time when you were the resident technical expert. What did you do to make sure everyone was able to understand you?

### 30. Tell me about a successful presentation you gave and why you think it was a hit.

### 31. Have you handled a difficult situation with a supervisor? How?

### 32. Have you handled a difficult situation with another department? How?

### 33. Have you handled a difficult situation with a client or vendor? How?

### 34. What do you do if you disagree with your boss?

## Motivation and Values

A lot of seemingly random interview questions are actually attempts to learn more about what

motivates you. Your response would ideally address this directly, even if the question wasn’t explicitly about it.

### 35. Tell me about your proudest professional accomplishment.

### 36. Describe a time when you saw some problem and took the initiative to correct it rather than waiting for someone else to do it.

### 37. Tell me about a time when you worked under close supervision or extremely loose supervision.How did you handle that?

### 38. Give me an example of a time you were able to be creative with your work. What was exciting or difficult about it?

### 39. Tell me about a time you were dissatisfied in your work. What could have been done to make it better?

### 40. Give an example of how you set goals and achieve them.

### 41. Give an example of a goal you reached and tell me how you achieved it.

### 42. Give an example of a goal you didn't meet and how you handled it.

### 43. Describe a stressful situation at work and how you handled it.

### 44. Give an example of an occasion when you used logic to solve a problem.

### 45. Have you gone above and beyond the call of duty? If so, how?